



## What are the common triggers in a customer's process?

- Data about competencies and learning is manually maintained
- The same learning message is not available globally
- Difficulties meeting different user profiles' requirements: internal employees, subcontractors, clients...
- Reporting is not effective, up-to-date or transparent
- Learning content may be unmotivating and inconsistent

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## Solutions to managing these processes

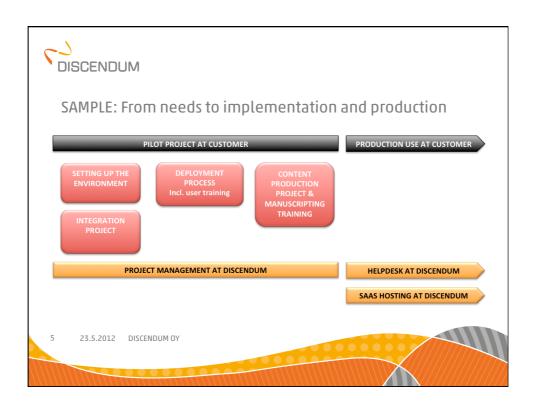
• Both Optima and Totara LMS can be used to implement versatile training programs, projects and other collaboration activities:

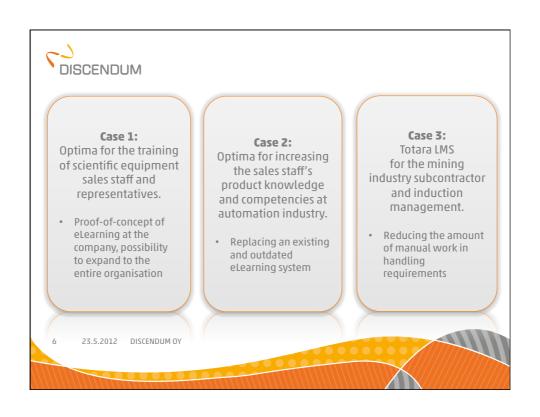


- Tests, quizzes, assignments
- Surveys, feedback tools
- · Forums, chat, blogs, messaging
- Content creation tools
- Support for eLearning standards
- Reports, statistics, notifications, alerts
- Role-based profiles, restricting access
- 360 degrees analysis, competence hierarchies













## What about the elearning content?

- Flumine Oy, subsidiary of Discendum, established in 2010
- Currently employs 2 full-time specialists
- Experts in creating engaging, modular elearning
- Taking hundreds of pages of written texts and:
  - Increasing their visualisation and usability
  - Packaging the content in a pedagogically meaningful way
  - Delivering the content using multiple media
  - Designing tests and quizzes to verify the acquired learning

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