

Lighting  
the 21st Century

OPT  GAN

---

LED SOLUTIONS

Company Introduction

# Three Business Units. Portfolio

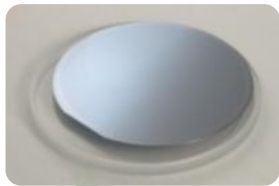
**Business unit 1 – Chip production**  
Fab in Landshut, Germany

Number of chips (10x23mil)  
600 M per year

MOCVD reactors:  
3 for production  
1 for R&D

InGaN CHIP

Epitaxial Wafer



Leading patented epitaxial  
technology – *epimaxx™*

**Business unit 2 – LED, COB, LED module  
production**  
Fab in Sankt-Petersburg, Russia

LED



Chip-on-board



Number of LEDs (PLCC2 form factor)  
300 M per year

LED Module

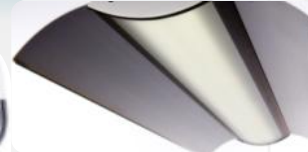


LED components and light engines  
with high level of quality at very  
competitive costs

LED Lamp



LED Luminaire



**Business unit 3-  
Luminaries production,  
Sankt-Petersburg,  
Russia**

- Optogan Design Bureau
- Own manufacturing
- 5 OEM manufacturers

Leading luminaries  
manufacture at Russian  
market

# Optogan's geography



Optogan GmbH  
Munich & Dortmund

Optogan Oy R&D  
Helsinki

ZAO "Optogan"  
Sankt-Petersburg

"Optogan-New Technology  
of Light", LLC  
Sankt-Petersburg

"Optogan-Organic  
Lighting Solutions", LLC  
Sankt-Petersburg

OEM Perm

OEM Ekaterinburg

OEM Vladivostok

OEM Rostov-na-Donu

Москва

# Shareholders

- **Founders of Optogan**, well known scientists in solid state physics (more than 600 publications in international science magazines), pupils of Nobel prize winner Zhores Alferov <http://optogan.com/>
- **RUSNANO**, state-owned fund with \$10B allocated for investments into nanotechnology and SSL projects. RUSNANO was founded in 2007 for implementation of the government policy in the sphere of nanotechnologies. The Corporation acts as co-investor in nanotechnology projects with significant economic or social potential. <http://www.rusnano.com>
- **ONEXIM**, one of Russia's largest private investment funds with more than \$10B allocated for investments, founded by Mikhail Prokhorov in May 2007 with a focus on innovative projects within the energy sector, SSL and nanotechnology. <http://www.onexim.org/>
- **RIC**, fund of Saha Republic, with \$1B under its management <http://www.ricsakha.ru/>



Photo: Nobel Prize winner Zhores Alferov with the Optogan Founders Maxim Odnobludov, Alexey Kovsh and Vladislav Bugrov

# OLED

All existing light sources in nature are point sources

OLED - the only natural source of uniform surface illumination



The essence of innovation is the use printing technology for the production of lighting systems based on organic light-emitting diodes with an optically active conjugated polymers and nanocomposites based on polymer-inorganic nanoparticles as a active layers.

## The technology allows:

- Modulate an emission color by electric field
- Improve the parameters of OLED-based multilayer composite structures due to the effective radiative recombination in the polymer as well as in the nanoparticles and in the complexes formed by them.
- Reduce the characteristic relaxation times of charge carriers in composite structures
- Reduce the degradation of the hybrid structure and increase the service life of these OLED structures.

# Optogan-OLS

<b>Direction</b>	<b>Energy efficiency and energy saving</b>
<b>Aim</b>	<b>Create a reasonable costs, the most effective and trouble-free light sources based on organic light-emitting diodes</b>
<b>The essence of Innovation</b>	<b>The use of optically active conjugated polymers and nanocomposites based on polymer-inorganic nanoparticles in the printing technology of OLEDs. Development of an integrated intellectual control system of emission color.</b>

## Uniqueness of the technology:

- Glowing 3D surface of any reasonable shape and size
- Transparency in turned-off state
- Color management of emission
- No need in additional optics and lens leads to reduction of radiation losses and to efficiency increase.
- Low (up to 10 times less) the cost of equipment and at the same time more productive
- Material utilization is 5 times better than spraying technology



<b>Key parameters</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>
Efficacy, Lm/W	60	80	100	150
CRI	88	92	95	95
Longevity (hours)	10 000	20 000	50 000	50 000
Device cost per Lumen \$/Klm	350	160	40	16

<b>Year</b>	<b>Milestone</b>
2012	Technology developed
2013	IP protected
2014	Technology commercialized



**Thank you!**

Lighting  
the 21st Century

ΕΠΕ ΣΤΕΦΑΝΟΣ